

## Do you really want to be in the transportation business?

Commercial truck ownership is getting more challenging and costly to manage every day. A **Full Service Lease** (FSL) from Idealease allows you to pay even more attention to serving your customers and growing your business.

For most well-run businesses, truck leasing is a superior financial and operational alternative because your cash flow improves, your truck uptime improves, and your transportation costs are more consistent.

With an Idealease Full Service Lease, you get industry-leading vehicles that are backed by superior maintenance and services like 24/7 Roadside Assistance. Our professional vehicle maintenance improves vehicle uptime at a fixed and guaranteed monthly cost.

#### THE IDEALEASE FSL INCLUDES:

# IMPROVED CASH FLOW AND CREDIT CONSERVATION

- No additional capital outlay required—no down payment of any kind.
- Use the Idealease line of credit and conserve your credit lines for revenue producing assets.

# FIXED AND GUARANTEED MAINTENANCE COSTS

- Lowest life cycle costs on a consistent monthly basis.
- All predictable maintenance parts and labor.
- Comprehensive preventive maintenance program.
- All predictable tire repair and replacement.

#### **NO DISPOSAL CONCERNS**

• Return vehicle at the end of term, and replace it with a new truck or tractor.

# IDEALNET 24/7 ROADSIDE ASSISTANCE

- Trained Idealease staff answer calls 'live' 24/7.
- 1-800-ID LEASE helps drivers deal with vehicle breakdowns,lock-outs, emergency permit requirements, fuel or hazmat cleanups.
- Idealease service network has more than 430 locations and 34,000 truck stops, tire repair centers, and service stations throughout the United States, Canada, and Mexico.

#### **PRIORITY SERVICE**

- Receive Priority Service at more than 430 locations.
- Your vehicle will receive immediate service in priority service bays where expert technicians are ready to diagnose and repair issues if a mechanical failure occurs.
- Idealease customers have experienced over 98% vehicle uptime since 2005.

### **FSL Benefits:**

- Priority Service
- · No vehicle disposal concerns
- · Dedicated Maintenance
- Mobile Service (at designated locations)
- Periodic state and federal inspections
- Vehicle licensing and legalization
- · Replacement rental vehicles
- Discounted rentals
- Safety and compliance training and consultation
- Telematics solutions
- Fuel tax reporting
- Fuel purchasing program
- 24/7 Roadside Assistance
- Skilled Idealease service technicians

### Do the Math!

Full Service Leasing pulls all six components of truck operations together.

- 1. Purchase price
- 2. Financing
- 3. Used truck disposal
- 4. Maintenance services
- 5. Peripheral services (washing, rentals, fuel program, etc.)
- 6. Administration (truck licensing, regulatory compliance, etc.)

It's not whether you can own your own commercial trucks... It's whether you should.

# TRI-STATE IDEALEASE, INC.

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